

# MOLDOVA

# Your next destination for investments

# Why Moldova?



## **KEY FACTS**



Since July 2022, EU candidate member



**Capital: Chișinău ca. 814,000** 



**Population:** 

2.57 million (2021)



Area: 33,847 km<sup>2</sup>

#### Language:



Romanian (Official) Other spoken





#### **EMPLOYMENT** RATE 2022

41%

**GDP** 

\$13.6 8 bln.



## THE REPUBLIC OF MOLDOVA - YOUR **BRIDGETO WESTAND EAST**

#### FREE TRADE AGREEMENTS WITH:

- European Union Moldova Association Agreement (DCFTA) -2014
- Community of Independent States (CIS) 2012
   GUAM countries 2002
- CEFTA countries 2007
- Turkey 2017
- UK-Moldova Strategic Partnership, **Trade and Cooperation Agreement - 2020**
- Agreements on mutual promotion and protection of investments (34 countries)



**Consultations with EFTA member states & Egypt** 



## **EVOLUTION OF THE AVERAGE GROSS SALARY IN THE ECONOMY**

Source: National Bureau of Statistics, 2021

## **AVERAGE MONTHLY WAGES IN COMPARISON**

Source: Trading Economics, Wages, 2021







1595



## **RENTAL PRICE**



#### UTILITY COSTS, 2020

ELECTRICITY	WATER	SEWERAGE	GAS
0.15	1.15	0.85	1.11
EUR/kV	EUR/m <sup>3</sup>	EUR/m <sup>3</sup>	EUR/m <sup>3</sup>

Water and sewerage is subject of change, depending on the region.

#### Consumer Prices (incl. rent) in Chișinău are:

21% - lower than in Budapest
17% - lower than in
Bucharest 17% - lower than
in Krakow

Source: www.numbeo.com





## **MOLDOVA- INTERNATIONAL RAITINGS**

GLOBAL COMPETITIVENESS REPORT 2019 86 out of 141 (+2)

MOODY'S INTERNATIONAL AGENCY - 2020

"Stable Economy"

# 85 the system of the syst

2 years in a row moderately free

**48** out of **190** 

EASE OF DOING BUSINESS 2020 WORLD BANK GROUP

(**94** in 2010)



## EASE OF DOING BUSINESS

Starting a business	13
Dealing with construction permits	156
Getting electricity	84
Registering property	22
Getting credit	48
Protecting minority investors	45
Paying taxes	33
Trading across borders	38
Enforcing contracts	62
<b>Resolving insolvency</b>	67

The Republic of Moldova is ranked

48 out of 1900

lday and 3

**plois egsteres** usiness in Moldova

exceeding: Hungary, Romania, Italy, Greece



## **MOLDOVAN TRADE STRUCTURE EXPORTS 2021**

Total volume of Moldovan Exports 3,144 mln. USD



**European** Union

1,919 mln. USD (61,1%)

+ 17%



(14,8%) + 23.7%

Source: National Bureau of **Statistics** 



## +27%

Commonwealth of Independent States

466,2 mln. USD

Other countries 759,15 mln. USD (24,1%) + 68.8%



## **FOREIGN DIRECT INVESTMENTS 2021**

Direct investments in the form of shares and acumulated shares

**European Union** countries

85,6%

CIS countries

0,84%

Other countries

**13,29%** 

FDI net inflows 2021 \$ 246.2 million

New investments in Moldovan enterprises **\$ 223.51** million

Reinvestment of profits by foreign investors in Moldovan subsidiary companies \$ 123.05 million

Net foreign capital inflows in the form of FDI in the Republic of Moldova 1.8% in relation to GDP

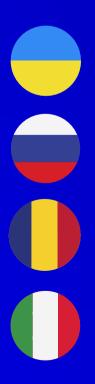


## **INVESTMENT FRIENDLY** FISCAL SYSTEM

**Corporate Income Tax** 







Ukraine 18%

Russia 20%

Romania 16%

Italy 24%

#### **Social Insurance Contributions**



Moldova 24%

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omania 5%

Italy

30%

Ukraine

22%



Slovakia 35.2%

Russia

30%

#### Value Added Tax

Romania

19%



Moldova 20%



Russia 20%



Slovakia 20%

Italy 22%

10% HoReCa / 8% pharmaceuticals and agrifood / 8% natural gases / 0% international transportation



## REFORMS IN ENTREPRENEURSHIP

#### REGULATORY REFORM

Reduced number of permissive documents from 400 to 151

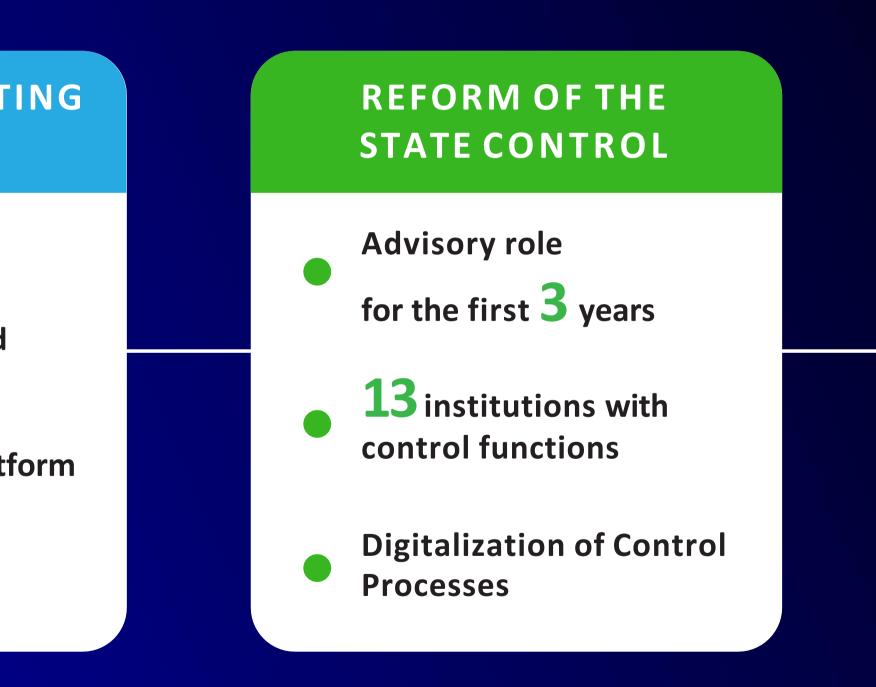
Lauch of One-Stop Shop (July 2018)

**131** documents online

#### FINANCIAL REPORTING REFORM

Replacing 5 existing reports with one consolidated version

Unique reporting platform with one authority





## DIGITALIZATION

Online one-stop-shop for permits

- Online one-stop-shop for state reporting (tax, social, and medical insurance, statistics)
- Unilateral recognition of the EU advanced qualified electronic signatures
- Possibility to obtain the advanced qualified electronic signature in the consulates of the **Republic of Moldova abroad**
- Introduction of the electronic power of attorney in relations with public authorities

#### **ELECTRONIC GOVERNMENTAL SERVICES/DIGITAL INSTRUMENTS**

62rd





globally in the ITU Global Cybersecurity Index 2020



### FREECONOMIC ZONES 7 FEZ / 34 subzones







0%

CIT for 3/5 years when investing 1/5 million USD



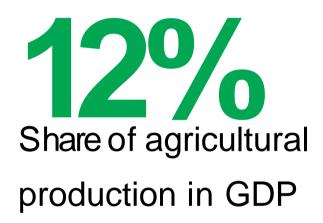
years state warranty in case of change of legislation







## **AGRICULTURE AND FOOD PROCESSING SECTOR**





from 2016 to 2020



exports in



8% VAT (standard VAT rate -20%)



**Fruits and Vegetables** 

more than of exports

POTENTIAL **IN ORGANIC FARMING** 

## WINE INDUSTRY 2021

Romania

Rusia

Polonia

Belarus

Cehia

China

Ucraina

SUA

Kazahstan

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Turcia

Value min.\$ 2% 7% 1st 2021: EXW-bottled 24 mln.\$ +27% position in agri-food Moldova's total export of the GDP export 16 mln.\$ (15%) +51% 3% 7% **20th** 10 mln.\$ +6% of the agricultural wine producer 9 mln.\$ territory of +9% in the world surfaces the country (2019) 9 mln.\$ +12% 980 #1 **#6** 220 8 mln.\$ -11% enterprises & in Europe in the world wineries 6 mln.\$ with the highest by vines surface 6 institutions +4% density of Education working of vineyards for Wine and 4 mln.\$ Oenotourism, +61% Research and **Technology** 4 mln.\$ +8% Cricova **GUINNESS BOOK – Milestii Mici** - underground wine city, 3 mln.\$ largest winecellar by number of bottles over 70 km galleries +100% (over 1.5 million bottles)



#### WINE OF **MOLDOVA**

A LEGEND ALIVE

#### every 4th

active Moldovan involved in the wine sector

**National Wine Day** (19 editions)



## **INVESTMENT PROFILE LIVESTOCK & PRIMARY PROCESSING**

MolFarmGrup SRL is an agricultural company specialized in cereals and livestock production. The products are commercialized mainly on the external market as Syria, Lebanon, Egypt, Iraq and other countries.

The aim of the investment project is to develop the value chain for livestock production with the focus on organic production and to export directly to final consumers.

Project budget 7 700 000 EUR / 152 306 000 MDL

#### **INVESTMENT STRUCTURE**

INVESTMENTS	Value, MDL	Structure, %	Subsidy value, MDL
Elevator 20 000 tones for export of organic cereals	29 775 000	19,48	6000 000
2 new barns (each of 1000heads capacity) for bull fattening	15 880 000	10,39	5 293 000
<b>1 MW Biogaz plant</b>	63 520 000	41,56	0
Slaughterhouse	23 820 000	15,58	2 000 000
Agricultural machinery: combines, tractors, equipment	19 850 000	12,98	1 600 000
TOTAL	152 845 000	100,00	14 893 000

## INVESTMENT PROFILE LIVESTOCK & PRIMARY PROCESSING

**Rom-Cris SRL** The main activity of the company is the production of qualitative chicken eggs and chicken meat. The main scope of the project investment is to increase the production of the laying hens. Currently the annual production is 38.0 million eggs and 1 000 tones of chicken meat, 10% of production volume is exported in Iraq and Yemen. The company has also biogas station of 650 kWh. The company aims to use the full producing capacity and to increase the production of chicken meat, and to generate electricity by the biogas station.

#### Project budget 600 000 EUR / 11 910 000 MDL INVESTMENT STRUCTURE

INVESTMENTS	Value, MDL	Structure, %	Subsidy value, MDL
Hall for raising laying hens	9 955 000	50,00	1 488 750
Improvement of biogas station (to 1000kWh)	5 955 000	50,00	774 150
TOTAL	11 910 000	100,00	2 262 900

## INVESTMENT PROFILE LIVESTOCK & PRIMARY PROCESSING

VC Saturn 13 SRL The company owns the BraviLacta Factory, which produces about seven kinds of cheese, sour cream, cream, and other kinds of dairy products. The plant is equipped with Italian machinery for processing small quantities. Currently daily processing capacity exceeds 13 tons of milk. The company owns the cow farm with over 130 cows. The aim of the project is to increase the production capacity and renovate the line milk processing in order to decrease the administrative costs.

#### Project budget 535 000 EUR / 10 620 000 MDL INVESTMENT STRUCTURE

INVESTMENTS	Value, MDL	Structure, %	Subsidy value, MDL
New modern line for milk processing	992 500	9,35	397 000
Renovation of cow farm	6 948 000	65,42	397 000
Mixer for farage and cereals	992 500	9,35	2 779 000
Machinery (milk tank 20 tones, 2 tractors, other machinery)	1 687 000	15,89	278 000
TOTAL	10 620 000	100,00	4 202 000

### **INVESTMENT PROFILE PLANT PRODUCTION & POST HARVEST PROCESSING**

Milen-Agro-Prim SRL The main activity of Milen-Agro-Prim SRL is cultivating, drying and processing of cereals, fruits and vegetables. The production cycle includes cultivating of cereals, fruits and vegetables on the farmland owned by the company, drying and processing of plums, apples and cherries at their own processing house. The aim of the investment project is to improve he quality of the end products and increase the productivity through acquiring new sorting and calibration technology line for fruits as wellas processing and packaging line of plum paste.

#### Project budget 273 000 EUR / 5 419 050 MDL INVESTMENT STRUCTURE

INVESTMENTS	Value, MDL	Structure, %	Subsidy value, MDL
Equipment for packing of dried fruits with dosing	297 750	5,49	99 250
Sorting line for fruits	3 573 000	65,93	1 191 000
Equipment for producing of plums and tomato paste	694 750	12,82	231 583
Equipment for fruits cutting	555 800	10,26	185 267
Equipment for fruits seed remove	297 750	5,49	99 250
TOTAL	5 419 050	100,00	1 806 350

### INVESTMENT PROFILE **PLANT PRODUCTION & POST HARVEST PROCESSING**

Impex Business Grup SRL has a leading position on the local market as a producer of strawberry in hydroponic greenhouses. Currently the company manage 12 000 sq.m of hydroponic greenhouses in Criuleni district and other 20 000 sq. m of classic greenhouses, both used for cultivating strawberries. Annual production capacity of the company is about 50 000 kg and the biggest advantage of the company is the possibility to produce all year around and therefore increase the added value of the product. The investment project is focused on increasing production capacity and diversifying cultivated products.

#### Project budget 500 000 EUR / 9 840 000 MDL **INVESTMENT STRUCTURE**

INVESTMENTS	Value, MDL	Structure, %	Subsidy value, MDL
Hydroponic Greenhouse 2 ha	9 840 000	100,00	3 000 000
TOTAL	9 840 000	100,00	3 000 000

### **INVESTMENT PROFILE PLANT PRODUCTION & POST HARVEST PROCESSING**

**SanduNelu SRL** is a company focused on vegetables cultivation and processing, mainly carrots, beets, onions and potatoes. The yearly production is about 2800 tonnes of vegetables. The investment project is focused on increasing the storing and processing capacity of the company

#### Project budget 800 000 EUR / 15 824 000 MDL INVESTMENT STRUCTURE

INVESTMENTS	Value, MDL	Structure, %	Subsidy value, MDL
Assembling of cols storage	14 835 000	93,75	3 000 000
Purchasing a vegetable packaging line	989 000	6,25	395 300
TOTAL	15 824 000	100,00	3 395 300

### **INVESTMENT PROFILE CANNED FOOD SECTOR**

Fabrica de conservaredin Calarasi JSC Calarasi Cannery it one of the biggest and most important cannery from the central region of the country. The main filed of activity of the cannery is processing fruits and vegetables. The average yearly capacity of the cannery is about 8 millions jars. Additionally, the enterprise manage 80 ha of agriculture land, which is used for cultivating fruits and vegetables. Also, the company is well connected with local farmers from which they acquire the raw material for the cannery.

#### Project budget 650 000 EUR / 12 724 233 MDL INVESTMENT STRUCTURE

INVESTMENTS	Value, MDL	Structure, %	Subsidy value, MDL
Tetra Pack equipment	6 851 510	53,80	1 500 000
Modern line for canned production	2 936 361	23,10	1 174 544
Equipment for packaging products	1 957 574	15,40	978 787
Renovation of industrial hall	978 787	7,70	407 828
TOTAL	12 724 232	100,00	3 653 331

### INVESTMENT PROFILE CANNED FOOD SECTOR

**Carne Sud JSC** is a private company which operates in the field of meat processing. The anual production capacity of the company is about 250 tones of meat products. The production facilities are located in Tvardița Free economic zone which gives the company certain fiscal advantages.

#### Project budget 500 000 EUR / 9 840 000 MDL INVESTMENT STRUCTURE

INVESTMENTS	Value, MDL	Structure, %	Subsidy value, MDL
Modern line for canned meat	9 840 000	100,00	1 500 000
TOTAL	9 840 000	100,00	1 500 000

## WHY MOLDOVA?





## Multilingual

population and affordable labour force





## Digital

in Public services (E-Government and E-Raporting, E-Documents, One-stop-shop)



able



#### Competitive operational costs



**Special** Government Incentives - Law on IT Parks, FEZ and Industrial parks



## INVESTORS COMING FROM 60 COUNTRIES over 10 000 foreign / joint companies







**VENETO BANCA** 

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